



## *Creating Jobs Through Exports & Foreign Investment*

### ***Seven Provinces and Boundless Business Opportunities***

During the recent California - China Clean Tech Trade Mission to China in late October and early November, the Los Angeles Regional Export Council (LARExC) had the unique opportunity of participating in various meetings with Chinese government officials and business executives representing the provinces of Inner Mongolia, Guangdong, Chongqing, Hebei, Shandong, Jiangsu and Shanghai. These provinces participate in the California-China Memorandum of Understanding (MOU) signed by Governor Brown with the Chinese Ministry of Commerce (MOFCOM) in China in 2013. This MOU provides the framework for better trade and investment relations with California.

Since 2015, these seven Chinese provinces have been linked to the counties of Los Angeles, San Bernardino, Riverside, Orange and Ventura by LARExC. This trade and investment bridge linking the provinces with the counties has been productive, as LARExC hosted and organized trade visits by many Chinese companies representing various industries to the Los Angeles Region.

The rapid urban development, economic and industrial growth in these Chinese provinces is creating business opportunities and challenges for government and business leaders interested in maintaining a sound balance of economic prosperity and environmental standards or responsibilities.

There is no question that companies in the Los Angeles Region can contribute to maintaining this most desired balance, and at the same time, develop new business relationships in China. The business opportunities of selling products, technology, and consulting services are boundless in the following industries:

- Energy conservation & management
- Renewable energy
- Wind and solar technology
- Electric power technology
- Solid waste management
- Air quality management & technology
- Natural gas distribution
- Emissions control devices & technology
- Recycling
- Urban development & management
- Agro-Business
- Water treatment plants and technology

These demands, requirements, needs and wants were shared by Chinese civic and business leaders as they interacted with the California- China Clean Tech Trade Mission delegation visiting China. This trade mission was organized by the Governor's Office of Economic & Business Development (Go-Biz), the California Energy Commission, The CalAsian Chamber of Commerce, the BayArea Council and LARExC.

The [Bay Area Council](#) is responsible for administering the California-China MOU in Northern California. LARExC is the administrator in Southern California.

**[LARExC](#) is an initiative launched by the Los Angeles Area Chamber of Commerce in 2010. For additional information regarding the information above, please contact Carlos J. Valderrama at [cvalderrama@lachamber.com](mailto:cvalderrama@lachamber.com) or 213.580.7570.**