

Export Quotation Worksheet

I. Export Unit Price

a. Export Unit Price	Wholesale	Retail	
<u>AMOUNT</u>	\$	\$	\$
Product	\$	\$	\$
Product	\$	\$	\$
b. Number of Units	##	x	Price
			\$ _____
TOTAL PART I			\$ _____

EXW [EX Works] Price (a x b)

II. Financing and Inland Fees

a. Financing Fees	\$
b. Labeling & Marketing Costs	\$
c. Export Packing Fees	\$
d. Shippers Export Declaration Fee	\$
e. Bank Draft Fees	\$
f. Certificate of Origin Fees	\$
g. Export License Fees	\$
h. Freight Forward Fees	\$
i. Domestic Shipping Insurance Costs	\$
j. Inland Freight (Pre-carriage) Costs	\$
k. Other _____	\$
TOTAL PART II	
	\$ _____

III. Financing and Inland Fees

a. Unloading (Heavy Lift) Charges	\$
b. Terminal Service Fees	\$
c. Other _____	\$
TOTAL PART III	
	\$ _____

FAS [Free Along Side] Price

IV. International Air, Sea or Land Freight Charges

a. Freight Charges (Main-Carriage)	\$
b. Bunker Surcharge	\$
c. Port Congestion Surcharge	\$
d. Country Landing Charge	\$
3. Other _____	\$
TOTAL PART IV	
	\$ _____

CFR [Cost and Freight] Price

V. International Insurance

TOTAL PART V \$ _____

CIF [Cost, Insurance & Freight] Price